

Lochranns (Lamar) 12 Month Proforma

[illegible]

Lochranns (Lamar) 12

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
LBW Tax	\$ 9,535	\$ 9,535	\$ 9,535	\$ 7,946	\$ 6,357	\$ 6,357	\$ 6,357	\$ 7,152	\$ 7,152	\$ 5,960	\$ 11,919	\$ 7,152
Sales Tax	\$ 3,450	\$ 3,450	\$ 3,450	\$ 2,875	\$ 2,300	\$ 2,300	\$ 2,300	\$ 2,587	\$ 2,587	\$ 2,156	\$ 4,312	\$ 2,587
Amegy Loan	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927	\$ 4,927
Debt Pool Repayment	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000
Fed Tax Repayment	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605	\$ 5,605
Misc Tax Repayment	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219	\$ 219
Total Operating Costs	\$ 59,966	\$ 61,301	\$ 61,160	\$ 58,604	\$ 57,140	\$ 57,140	\$ 57,512	\$ 61,314	\$ 57,688	\$ 56,836	\$ 70,988	\$ 57,440
Total Operating Cost %	54.6%	55.8%	55.6%	64.0%	78.0%	78.0%	78.5%	74.4%	70.0%	82.7%	51.7%	69.7%
NetProfit	\$ 13,853	\$ 12,518	\$ 12,659	\$ 2,912	\$ (7,927)	\$ (7,927)	\$ (8,299)	\$ (5,950)	\$ (2,324)	\$ (10,699)	\$ 21,286	\$ (2,076)
Net Profit %	12.6%	11.4%	11.5%	3.2%	-10.8%	-10.8%	-11.3%	-7.2%	-2.8%	-15.6%	15.5%	-2.5%

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Month Proforma

	Year 1	% Rev
Typical Revenues		
Seasonality Factor		
Growth Factor		
Total Bar Revenues	\$ 1,094,692	100.0%
Gross Revenues	\$ 1,094,692	100.0%
Discounts & Allowances	\$ 65,682	
Net Revenues	\$ 1,029,010	94.0%
Beverage Revenues	\$ 681,096	
Seasonality Factor		
Growth Factor		
Bar Beverage	\$ 678,258	62.0%
Total Beverage Revenues	\$ 678,258	62.0%
Beverage COS %		
Total Beverage COS	\$ 135,652	12.4%
Food Revenues	\$ 461,735	42.2%
Seasonality Factor		0.0%
Growth Factor		0.0%
Bar Food	\$ 416,434	38.0%
Total Food Revenues	\$ 482,862	44.1%
Food COS %		
Total Food COS	\$ 158,245	14.5%
Total COS	\$ 293,896	26.8%
COS %	26.8%	
Gross Profit	\$ 735,114	67.2%
Gross Profit %	71.4%	
Operating Costs		
Base Rent	\$ 13,500	1.2%
CAM	\$ 9,000	0.8%
Occupancy Costs	\$ 22,500	2.1%
Property Taxes	\$ 1,200	0.1%
Payroll	\$ 124,578	11.4%
Payroll Taxes	\$ 31,144	2.8%
Repair & Maintenance	\$ 20,007	1.8%
Communications	\$ 4,003	0.4%
Credit Card Loan	\$ -	0.0%
Equipment Rental	\$ 36,000	3.3%
Merchandise	\$ 3,600	0.3%
Restaurant Supplies	\$ 32,472	3.0%
Merchant Account Fees	\$ 28,800	2.6%
Bank Charges	\$ 4,003	0.4%
Advertising & Promotion	\$ 8,000	0.7%
Legal & Professional Services	\$ 4,003	0.4%
Postage Expense	\$ 240	0.0%
Permits	\$ 1,200	0.1%
Travel	\$ 6,000	0.5%
Entertainment	\$ 36,000	3.3%
Utilities	\$ 53,878	4.9%
Insurance	\$ 17,136	1.6%

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LBW Tax
Sales Tax
Amegy Loan
Debt Pool Repayment
Fed Tax Repayment
Misc Tax Repayment
Total Operating Costs
Total Operating Cost %
NetProfit
Net Profit %

Year 1	% Rev
\$ 94,956	8.7%
\$ 34,356	3.1%
\$ 59,124	5.4%
\$ 24,000	2.2%
\$ 67,260	6.1%
\$ 2,628	0.2%
\$ 717,088	65.5%
65.5%	
\$ 18,025	1.6%
1.6%	